

PARTNER HOTLINES

MAGAZINES | PREMIER 100 2015

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PREMIER 100



Choice Solutions

Ratnakar Konte

Vice-President

SNAPSHOT

Headquartered: Hyderabad

Branches: 12

Employees: 556

Key Executives: KV Jagannath, CEO and MD; Ravi D, Director; M.J.Dwaraknath, Head-Operations & Executive Director; A Bhanu Prakash, CFO

Key Principals: Kaseya, Microsoft, Dell, HP, IBM, McAfee, Kaspersky, Oracle, Citrix, Adobe, APC, Trend Micro, Cisco, APC, Exide, Rocket

Setting Customer expectations right is a big challenge in this competitive world as the market innovations are dazzling the customer to expect more than what is needed. Choice Solutions adapted quickly to changing customer environment.

Choice Solutions being a solutions provider to the education markets in United States provides world class services to its customer in the area of product development, project implementations and production Support. All Choice services are aligned using agile methodologies and one of the best



India's Leading VADs



How Satcom Infotech is Adapting to New Security Landscape

As a leading value added distributor, Satcom Infotech is emerging as an end-to-end security player, helping both customers and partners grow.

example noteworthy to mention is providing services to develop the product Teacher Evaluation, which is very unique in the arena of education domain to award high performing teachers based on an agreed and acceptable model taking into consideration of various artifacts and metrics.

The company was continuously feeding customer with accurate information of product (Teacher Evaluation) features which are developed, what is in development and what is in stock which we will be developed and when.

The clarity provided using agile methodologies kept all the stakeholders on the same page and the ideas progressively converged into a great product. In general all our product services are highly successful in education space.

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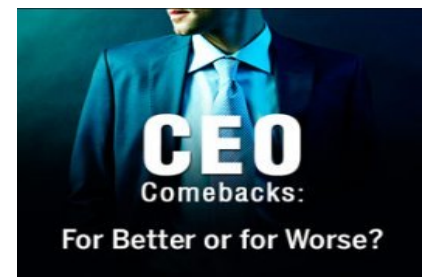
Tech Chat



A Network for the Internet of Everything : Dinesh Malkani,Cisco

Dinesh Malkani, President, India and SAARC, Cisco, talks about IoT and the significant technology transitions in the networking world.

SLIDESHOWS



CEO Comebacks: For Better or for Worse?

We bring to you six global CEOs who made the idea work, or not.