

Kaseya Announces AMS In Autopilot

By **Ramdas S.** CRN, December 9, 2011, 1145 am

Kaseya has announced the automated managed services (AMS) in autopilot, that would allow CIOs to automate some of the most complex IT tasks, and focus on decision making.

AMS in Autopilot offers a set of services with pre-configured settings based on industry practices, including built-in procedures and scripts. The solution allows customers to execute complex tasks such as disk backups during power failures without user intervention.

Just like a pilot in a plane has a dashboard, AMS in Autopilot will provide critical information, that would assist decision making. "Decision making is the only thing that a CIO must focus on. Technology is becoming very complex day by day, and they must focus on how IT should help business, rather than worry about running IT," said Girish Krishnamurthy, CEO, Kaseya.

"We have been pushing AMS for the past three years. While the acceptance has been very good, just a few of the service providers have been successful in implementing solutions. Taking some of the good practices and methodologies, and by using our latest technology we have come up with a set of products that would make infrastructure management simpler," he explained.

Although the product is yet in the beta stage, the channel is excited. Ranjan Chopra, MD, Team Computers, said, "From what I have seen, we have a winner. Even if we are able to deliver 30 percent of what AMS in Autopilot promises we can bring more smiles on our customer faces."

Gerald Blakie, Chairman & CEO, Kaseya said, "India is a critical market for Kaseya, and we will continue innovating new business models here."

At a glittering function, Martin Ashby, Executive Vice President (APAC) of Kaseya, and Gerald Blackie, presented awards. The AMS Specialist awards were won by Sarfaraz Dani, National Sales Manager - MSO, Valuepoint Systems, Bengaluru, Satya Duvvuri, Product Manager - IMS, Choice Systems, Umesh Shah, Director, Sales & Services, Orient Technologies.

Delhi based Team Computers, Bangalore based Frontier Business Systems and Delhi based PCVisor won the Best AMS Company of the Year 2011. Redington Services won the Pathbreaker award for showing AMS value proposition and garnering a value deal.

For his vision to adopt AMS as a culture within his organization, and for building a strong suite of services model around AMS, Ranjan Chopra, CMD of Team Computers was awarded the Best AMS Champion 2011 award.

http://www.crn.in/Services-009Dec011-Kaseya-Announces-AMS-In-Autopilot.aspx?utm_source=dlvr.it&utm_medium=twitter