

Channelworld.in >> Premier 100 2012 >> K. V. Jagannath, Choice Solutions

Choice Solutions

K. V. Jagannath
 Managing Director & CEO



WINNERS BY: NAME COMPANY



SNAPSHOT

Founded: 1991
Headquartered: Hyderabad
Branches: Bangalore, Chennai, Coimbatore, Gurgaon, Calcutta, Mumbai, Noida, Pune, Dehradun, Vizag
Other Key Executives: M.J. Dwaraknath, Director; A. Bhanu Prakash, CFO

Key Principals: Microsoft, APC, EMC, HP, Dell, Adobe, VMware, Symantec, Redhat

Business Activities: Cloud computing, virtualization, infrastructure management services, datacenters, DR and green IT, unified communications

Focus Verticals: IT & ITES, pharma, logistics, manufacturing

CHOICE SOLUTIONS is also a winner of **Hall of Fame Award** Presented By



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If I was not a businessman, I would have been....
 A professor at a B-School or a tourist advisor!

Biggest learning this year.
 The need to re-invent business in a dynamic, and ever-changing business world.

Channel myths you would like to bust.
 I would like to bust the perception that channel players tend to add value to themselves and not for other stakeholders.

A concept or technology that's over-rated.
 Public clouds. The use of public clouds will cannibalize internal IT, but the roles and expectations of IT will keep evolving.

A technology you think will see significant adoption in 2012.
 Unified communications and video conferencing will see significant adoption.

Most memorable vacation.
 A family vacation in Darjeeling.

A question you wish you had better answers to.
 Why I didn't understand and manage finance, as a subject, earlier in my career.

Your vision for your company.

OPINION

Different Cloud Survey, Same Cloud Adoption Concerns

Bernard Golden, CIO (US)



Projects teams will individually choose to implement their application in a cloud environment—because of the agility and economic benefits and despite the security concerns.

[View all opinions >>](#)



Category:

Client Security Software



Symantec bounced back strongly to attain the top position in the Client Security Software category in this year's ChannelWorld MVP 2012 survey. McAfee claimed second position just ahead of Websense. The fourth and fifth position was fought closely by Trend Micro and Quick Heal as they interchanged their positions than last year's results.

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